2018-2020 Actual     2020-2022 Budget     2022-2024 Budget       Program revenues     -	Zonta	a Foundation for Women		
Program revenues     4,568,826     4,800,000     4,413,000       Amelia Earhart endowment distribution     33,794     4,000,000     4,413,000       Returned gram funds     33,794     4,800,000     4,453,000       Program expenses     4,602,620     4,800,000     4,453,000       Service projects     4,000,000     3,200,000     3,200,000       Scholarships, fellowships and awards     1,106,075     1,280,000     4,453,000       Change in net assets/reserves     (795,772)     (480,000)     -       Change in net assets/reserves     (795,772)     (480,000)     -       Operating revenues     739,323     799,357     1,048,000       Investment income, net     333,922     500,000     1,048,000       Grant from Zonta International     405,401     299,357     -       Total operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     60,818     44,000     71,573       Communications     5,331     14,500     14,000				
Contributions     4,568,826     4,800,000     4,413,000       Amelia Earhart endowment distribution     33,794     40,000     40,000       Total program expenses     4,602,620     4,800,000     4,453,000       Program expenses     4,000,000     4,000,000     3,200,000       Scholarships, fellowships and awards     1,106,075     1,280,000     4,453,000       Change in net assets/reserves     (795,772)     (480,000)     -       Change in net assets/reserves     (795,772)     (480,000)     -       Corating revenues     739,323     799,357     1,048,000       Investment income, net     333,922     500,000     1,048,000       Gorating revenues     739,323     799,357     1,048,000       Investment income, net     333,922     500,000     1,048,000       Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,443     196,995       Direct expenses     281,428     329,001     261,460       Management fees     181,200     175,443     196,995	Pr	ograms Budget (US\$)		
Amelia Earhart endowment distribution Returned grant funds     33,794     40,000       Total program revenues     4.602.620     4,800,000     4,453,000       Program expenses     4.602.620     4,800,000     3,200,000       Scrvice projects     4.000,000     4,000,000     3,200,000       Scrvice projects     4.000,000     4,000,000     3,200,000       Scrvice projects     5,398,392     5,280,000     4,453,000       Centennial grants     292,317     -     -       Total program expenses     (795,772)     (480,000)     -       Departing revenues     (795,772)     (480,000)     -       Investment income, net     333,922     500,000     1,048,000       Grant from Zonta International     405,401     299,357     1,048,000       Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     283,648     44,000     71,573       Communications     5,331     14,500     14,000       Intentational committees     9	•			
Returned grant funds     33,794     4.602.620     4.800,000     4.453,000       Program expenses     Service projects     4,000,000     3,200,000     3,200,000       Scholarships, fellowships and awards     1,106,075     1,280,000     1,253,000       Centennial grants     292,317     -     -       Total program expenses     (795,772)     (480,000)     -       Change in net assets/reserves     (795,772)     (480,000)     -       Operating revenues     739,323     799,357     1,048,000       Investment income, net     333,922     500,000     1,048,000       Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     0,331     4,500     14,000     71,573       Communications     5,331     44,000     71,573     1,000       Direct expenses     0     3,705     2,509     4,000       Direct expenses     0     3,705     2,509     4,000       Direct expenses     0     3,7	-	4,568,826	4,800,000	
Total program revenues     4,602,620     4,800,000     4,453,000       Program expenses     Service projects     4,000,000     3,200,000       Scholarships, fellowships and awards     1,106,075     1,280,000     1,253,000       Chennail grants     292,317     -     -       Total program expenses     5,398,392     5,280,000     4,453,000       Change in net assets/reserves     (795,772)     (480,000)     -       Operating revenues     333,922     500,000     1,048,000       Investment income, net     333,922     500,000     1,048,000       Grant form Zonta International     405,401     299,357     -       Total operating revenues     739,323     799,357     1,048,000       Management fees     181,200     175,449     196,995       Direct expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     93     2,710     1,500       Development database     60,618     44,000     71,573       Communications		-		40,000
Program expenses     4,000,000     4,000,000     3,200,000       Scholarships, fellowships and awards     1,106,075     1,280,000     1,253,000       Centennial grants     2,292,317     -     -       Total program expenses     5,398,392     5,280,000     4,453,000       Change in net assets/reserves     (795,772)     (480,000)     -       Operating revenues     0     299,337     -       Investment income, net     333,922     500,000     1,048,000       Grant from Zonta International     405,401     299,337     -       Total operating revenues     738,323     799,357     1,048,000       Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     0     2,590     4,000       Communications     5,331     14,500     14,000       Development database     60,818     48,902     78,102       Maintenance contracts     3,705     2,590     4,000       Drestage and shipping     15,709	-		4,800,000	4,453,000
Service projects     4,000,000     4,000,000     3,200,000       Scholarships, fellowships and awards     1,106,075     1,280,000     1,253,000       Centennial grants     292,317     -     -       Total program expenses     5,398,392     5,280,000     4,453,000       Change in net assets/reserves     (795,772)     (480,000)     -       Operations Budget (US\$)     -     -     -       Operating revenues     739,323     799,357     -       Investment income, net     333,922     500,000     1,048,000       Grant from Zonta International     405,401     299,357     -       Total operating revenues     739,323     799,357     1,048,000       Management fees     181,200     175,449     196,995       Direct expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,818 <td< td=""><td></td><td>1,002,020</td><td>1,000,000</td><td>1,100,000</td></td<>		1,002,020	1,000,000	1,100,000
Scholarships, fellowships and awards Centennial grants     1,106,075     1,280,000     1,253,000       Total program expenses     5,398,392     5,280,000     4,453,000       Change in net assets/reserves     (795,772)     (480,000)     -       Operations Budget (US\$)     (480,000)     -     -       Operating revenues Investment income, net Grant from Zonta International     405,401     299,357     -       Total operating revenues     739,323     799,357     1,048,000       Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,818     49,02     78,102       Maintenance contracts     3,705     2,590     4,000       Operating and copying     156,481     181,503     221,175 <tr< td=""><td></td><td>4 000 000</td><td>4 000 000</td><td>2 200 000</td></tr<>		4 000 000	4 000 000	2 200 000
Centennial grants     292,317     -       Total program expenses     5,398,392     5,280,000     4,453,000       Change in net assets/reserves     (795,772)     (480,000)     -       Operating revenues     (795,772)     (480,000)     -       Investment income, net     333,922     500,000     1,048,000       Grant from Zonta International     405,401     299,357     -       Total operating revenues     739,323     799,357     1,048,000       Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     0,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,618     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500				
Total program expenses     5,398,392     5,280,000     4,453,000       Change in net assets/reserves     (795,772)     (480,000)     -       Operating revenues     (795,772)     (480,000)     -       Investment income, net     333,922     500,000     1,048,000       Grant from Zonta International     405,401     299,357     -       Total operating revenues     739,323     799,357     1,048,000       Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     0     0     2,590     4,000       Development database     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,818     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       Postage and shipping     15,709			1,200,000	1,255,000
Change in net assets/reserves     (795,772)     (480,000)     .       Operations Budget (US\$)	•		5,280,000	4,453,000
Operations Budget (US\$)       Operating revenues       Investment income, net     333,922     500,000     1,048,000       Grant from Zonta International     405,401     299,357     -       Total operating revenues     739,323     799,357     1,048,000       Operating expenses     739,323     799,357     1,048,000       Operating expenses     739,323     799,357     1,048,000       Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     0007 recognition     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Office supplies     1,220     1,201     1,600       Otal direct expenses     156,481     1	Change in not accests/recom/co			,,
Operating revenues Investment income, net Grant from Zonta International     333,922     500,000     1,048,000       Grant from Zonta International Total operating revenues     739,323     799,357     1,048,000       Operating expenses     739,323     799,357     1,048,000       Operating expenses     739,323     799,357     1,048,000       Management fees     181,200     175,449     196,995       Direct expenses     181,200     175,449     196,995       Donor recognition     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     1,220     1,201     1,600       Office supplies     1,220     1,201     1,600       Total direct expenses     87,006     84,600     88,500       Currency tran	Change in het assets/reserves	(795,772)	(480,000)	-
Investment income, net Grant from Zonta International     333,922 405,401     500,000 299,357     1,048,000 -       Operating expenses     739,323     799,357     1,048,000       Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     8     181,200     175,449     196,995       Direct expenses     0     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     8,967     19,700     20,500       Office supplies     1,220     1,201     1,600       Total direct expenses     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       Otter administrative	Ор	erations Budget (US\$)		
Investment income, net Grant from Zonta International     333,922 405,401     500,000 299,357     1,048,000 -       Operating expenses     739,323     799,357     1,048,000       Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     8     181,200     175,449     196,995       Direct expenses     0     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     8,967     19,700     20,500       Office supplies     1,220     1,201     1,600       Total direct expenses     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       Otter administrative	Operating revenues			
Total operating revenues     739,323     799,357     1,048,000       Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,618     44,000     71,573       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     0,20,500     1,600     20,500       Office supplies     1,220     1,201     1,600       Total direct expenses     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative     1,833     4,100     4,100       Total administrative expenses     120,214     113,404     117,100 <td></td> <td>333,922</td> <td>500,000</td> <td>1,048,000</td>		333,922	500,000	1,048,000
Operating expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     00,618     44,000     71,573       Donor recognition     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     8,967     19,700     20,500       Office supplies     1,220     1,201     1,600       Total direct expenses     156,481     181,503     221,175       Administrative expenses     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative     1,833     4,100     4,100 <tr< td=""><td>Grant from Zonta International</td><td>405,401</td><td>299,357</td><td>-</td></tr<>	Grant from Zonta International	405,401	299,357	-
Personnel expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     0000 recognition     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     8,967     19,700     20,500       Office supplies     1,220     1,201     1,600       Total direct expenses     156,481     181,503     221,175       Administrative expenses     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative     1,833     4,100     4,100       Total operating expenses     739,323     799,357 <td>Total operating revenues</td> <td>739,323</td> <td>799,357</td> <td>1,048,000</td>	Total operating revenues	739,323	799,357	1,048,000
Personnel expenses     281,428     329,001     261,460       Management fees     181,200     175,449     196,995       Direct expenses     0000 recognition     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     8,967     19,700     20,500       Office supplies     1,220     1,201     1,600       Total direct expenses     156,481     181,503     221,175       Administrative expenses     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative     1,833     4,100     4,100       Total operating expenses     739,323     799,357 <td>Operating expenses</td> <td></td> <td></td> <td></td>	Operating expenses			
Direct expenses     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     8,967     19,700     20,500       Office supplies     1,220     1,201     1,600       Total direct expenses     156,481     181,503     221,175       Administrative expenses     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative     1,833     4,100     4,100       Total administrative expenses     120,214     113,404     117,100	Personnel expenses	281,428	329,001	261,460
Donor recognition     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     8,967     19,700     20,500       Office supplies     1,220     1,201     1,600       Total direct expenses     156,481     181,503     221,175       Administrative expenses     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative     1,833     4,100     4,100       Total operating expenses     120,214     113,404     117,100	Management fees	181,200	175,449	196,995
Donor recognition     60,618     44,000     71,573       Communications     5,331     14,500     14,000       Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     8,967     19,700     20,500       Office supplies     1,220     1,201     1,600       Total direct expenses     156,481     181,503     221,175       Administrative expenses     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative     1,833     4,100     4,100       Total operating expenses     120,214     113,404     117,100	Direct expenses			
Communications     5,331     14,500     14,000       Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     8,967     19,700     20,500       Office supplies     1,220     1,201     1,600       Total direct expenses     156,481     181,503     221,175       Administrative expenses     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative expenses     120,214     113,404     117,100       Total operating expenses     739,323     799,357     796,730		60.618	44.000	71.573
Development database     60,838     68,902     78,102       Maintenance contracts     3,705     2,590     4,000       International committees     93     2,710     1,500       Postage and shipping     15,709     27,900     29,900       Printing and copying     8,967     19,700     20,500       Office supplies     1,220     1,201     1,600       Total direct expenses     156,481     181,503     221,175       Administrative expenses     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative expenses     120,214     113,404     117,100       Total administrative expenses     739,323     799,357     796,730				
International committees   93   2,710   1,500     Postage and shipping   15,709   27,900   29,900     Printing and copying   8,967   19,700   20,500     Office supplies   1,220   1,201   1,600     Total direct expenses   156,481   181,503   221,175     Administrative expenses   87,006   84,600   88,500     Currency translation   12,622   2,000   2,500     State licensing fees   18,753   22,704   22,000     Other administrative expenses   120,214   113,404   117,100     Total operating expenses   739,323   799,357   796,730	Development database	60,838	68,902	78,102
Postage and shipping   15,709   27,900   29,900     Printing and copying   8,967   19,700   20,500     Office supplies   1,220   1,201   1,600     Total direct expenses   156,481   181,503   221,175     Administrative expenses   87,006   84,600   88,500     Currency translation   12,622   2,000   2,500     State licensing fees   18,753   22,704   22,000     Other administrative expenses   120,214   113,404   117,100     Total operating expenses   739,323   799,357   796,730	Maintenance contracts	3,705	2,590	4,000
Printing and copying   8,967   19,700   20,500     Office supplies   1,220   1,201   1,600     Total direct expenses   156,481   181,503   221,175     Administrative expenses   87,006   84,600   88,500     Currency translation   12,622   2,000   2,500     State licensing fees   18,753   22,704   22,000     Other administrative expenses   1,833   4,100   4,100     Total administrative expenses   739,323   799,357   796,730	International committees	93	2,710	1,500
Office supplies     1,220     1,201     1,600       Total direct expenses     156,481     181,503     221,175       Administrative expenses     87,006     84,600     88,500       Bank and transaction fees     87,006     84,600     2,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative     1,833     4,100     4,100       Total administrative expenses     120,214     113,404     117,100       Total operating expenses     739,323     799,357     796,730	Postage and shipping	15,709	27,900	29,900
Total direct expenses   156,481   181,503   221,175     Administrative expenses   Bank and transaction fees   87,006   84,600   88,500     Currency translation   12,622   2,000   2,500     State licensing fees   18,753   22,704   22,000     Other administrative   1,833   4,100   4,100     Total administrative expenses   120,214   113,404   117,100     Total operating expenses   739,323   799,357   796,730	0 13 0			
Administrative expenses     Bank and transaction fees   87,006   84,600   88,500     Currency translation   12,622   2,000   2,500     State licensing fees   18,753   22,704   22,000     Other administrative   1,833   4,100   4,100     Total administrative expenses   120,214   113,404   117,100				
Bank and transaction fees     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative     1,833     4,100     4,100       Total administrative expenses     120,214     113,404     117,100	Total direct expenses	156,481	181,503	221,175
Bank and transaction fees     87,006     84,600     88,500       Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative     1,833     4,100     4,100       Total administrative expenses     120,214     113,404     117,100	Administrative expenses			
Currency translation     12,622     2,000     2,500       State licensing fees     18,753     22,704     22,000       Other administrative     1,833     4,100     4,100       Total administrative expenses     120,214     113,404     117,100		87,006	84,600	88,500
Other administrative     1,833     4,100     4,100       Total administrative expenses     120,214     113,404     117,100       Total operating expenses     739,323     799,357     796,730				2,500
Total administrative expenses     120,214     113,404     117,100       Total operating expenses     739,323     799,357     796,730				
Total operating expenses     739,323     799,357     796,730				
	l otal administrative expenses	120,214	113,404	117,100
Change in net assets/reserves 251,270	Total operating expenses	739,323	799,357	796,730
	Change in net assets/reserves	-		251,270