

**Zonta International**  
**Operating Budget (US\$)**

	<b>2018-2020 Actual</b>	<b>2020-2022 Budget</b>	<b>2022-2024 Budget</b>
<b>Operating Revenues</b>			
Membership dues and fees	4,753,719	4,337,543	4,250,696
US & Canadian liability premiums	42,385	36,319	37,239
Management fee from Foundation	181,200	175,449	196,995
Other	21,750	13,000	10,000
<b>Total operating revenues</b>	<b>4,999,054</b>	<b>4,562,311</b>	<b>4,494,930</b>
<b>Operating Expenses</b>			
Personnel expenses	2,034,825	2,305,783	2,466,355
Membership & program services			
Membership engagement	10,957	62,460	61,182
Z and Golden Z	8,020	9,500	3,000
Communications	21,299	79,475	67,155
Zontian magazine	120,324	123,600	189,500
CSW	41,405	38,300	25,650
Program site visits	17,594	35,000	27,000
United Nations dues	1,625	5,150	4,490
Postage & shipping	16,885	17,000	24,000
Printing & copying	10,223	24,790	23,040
Member events	-	35,800	12,905
Other	-	6,000	-
<b>Total member &amp; program services</b>	<b>248,332</b>	<b>437,075</b>	<b>437,922</b>
International leadership & committees			
International board meetings	130,304	150,050	115,740
International board members	30,359	30,000	35,220
Governor's training	61,218	77,500	80,000
Conference representation	40,598	37,000	37,000
Convention leadership expenses	86,741	-	107,130
International committee expenses	44,075	56,000	22,500
Other	4,930	7,000	10,200
<b>Total international leadership &amp; committees</b>	<b>398,225</b>	<b>357,550</b>	<b>407,790</b>
Technology & equipment			
Membership database	94,204	94,402	97,042
Network management	130,586	123,242	156,301
Website	45,866	53,168	11,180
Maintenance contracts	91,486	76,970	64,359
Equipment lease	23,557	17,062	17,088
Internet expenses	40,713	13,584	12,961
<b>Total technology &amp; equipment</b>	<b>426,412</b>	<b>378,428</b>	<b>358,931</b>
Foundation operations			
Grant to Foundation for operations	405,401	299,357	-
Administrative expenses			
Rent	361,739	216,683	212,895
Insurance	128,420	152,328	160,972
Outsourced accounting	100,402	110,700	109,800
Audit and tax	77,677	82,300	84,938
Bank and transaction fees	77,021	84,600	142,000
Other	114,016	133,485	113,327
<b>Total administrative expenses</b>	<b>859,275</b>	<b>780,095</b>	<b>823,932</b>
<b>Total operating expenses</b>	<b>4,372,470</b>	<b>4,558,288</b>	<b>4,494,930</b>
<b>Operating revenues over expenses</b>	<b>626,584</b>	<b>4,023</b>	<b>-</b>
<b>Other Income/(Expenses)</b>			
Currency exchange gain (loss)	(11,054)	(5,000)	-
Investment income, net	232,272	38,000	261,200
Consultants - Resolution 2	-	-	(20,000)
Depreciation	(110,307)	(150,000)	(154,412)
Other	(69,215)	(10,000)	-
<b>Total other income/(expenses)</b>	<b>41,696</b>	<b>(127,000)</b>	<b>86,788</b>
<b>Change in net assets/reserves</b>	<b>668,280</b>	<b>(122,977)</b>	<b>86,788</b>